## **Build Your Campaign Timeline**

| [Year] | January | February | March | April | May | June | July | August | September | October | November | December |
|--------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
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| Phase 1: Build & Organize                  | <ul> <li>Goals:</li> <li>Assess how many votes it will take to win</li> <li>Develop Campaign Strategy (timeline, team, budget)</li> <li>Stakeholder identification and communication strategy</li> <li>Assess readiness for a campaign (<i>PR Audit</i>)</li> <li>Identify voters</li> <li>Assess library's reputation &amp; community priorities</li> <li>Develop case statement</li> <li>Education for Staff, Trustees, Friends &amp; Foundation</li> </ul> |  |  |  |  |  |
|--|---|--|--|--|--|--|
| Phase 2: Public Relations                  | <ul> <li>Goals:</li> <li>Manage and optimize the spread of information between the library and community (in general)</li> <li>Move residents into the "Magic Quadrant"</li> <li>Build stakeholder buy-in</li> </ul>  |  |  |  |  |  |
| Phase 3: Connecting with Voters (Motivate) | <ul> <li>Goals:         <ul> <li>Ensure likely yes voters are aware and energized by what is going on at the library and the potential for the future of the library</li> <li>Proactively engaging with voters (in general) to ensure a positive impression of the library, even for non-library-users</li> </ul> </li> </ul>   |  |  |  |  |  |
| Phase 4: Get Out the Vote (Mobilize)       | Goal:  • Mobilize the "yes" vote  |  |  |  |  |  |